**Friends of the Davis Public Library**

**Board Meeting**

**June 3, 2021**

**1 PM---via Zoom**

Karen McCluskey, Jeff Lee, Kathy Coleman, Phil Coleman, Holly Bishop, Gary Godefroy, Linda Bernheim, Net Heberlein, Scott Love and Rory Osborne and were present as Rory called the meeting to order at 1:05. Edith Vermeij came on board shortly thereafter.

**I.** **April, 2021 Minutes**

The minutes from April were approved by consensus.

**II. Reports**

**A. Librarians**

The big news at the library is that it is open for browsing for a few hours a week, with limited occupancy. Curbside pickup is still ongoing. Check the website for hours as things might change quickly. Service levels will be reassessed after June 15 and new extra help will be hired.

This weekend is the virtual Juneteenth celebration.

Summer Reading is getting started.

**B. President--Rory**

Rory notes that Friday sales go on as usual.

**C. Treasurer--Kathy**

Kathy sent out all her reports recently. She noted that in April, we sold more than $20,000 in books in all sales, and then came along in May with about $19,000. This is astonishing.

**D. Donations/Sorting--Nancy**

Nancy is working and planning. Donations are robust.

**E. Membership—Jeff**

We have 502 active members. We discussed membership and the cost.

**F. Special Events/Projects**

This is open with Hank’s death. We will discuss it in New Business.

**G. Library Advisory Board—Holly**

Library Advisory Board meets next week.

**H. Book Mending—Net**

It looks like Menders will be able to resume work about July 1. Scott and Karen will work out the details and Menders will return with great joy.

1. **Website—Linda**

Linda is working along and wants us to let her know if we have anything to add.

1. **Reading Garden—Edith**

It seems possible that this area will be ready to reopen around July 1. Edith, Rory and Scott will discuss this and Edith can begin to round up her volunteers.

Edith would like to discuss some reorganization and getting the Reading Garden sorters more integrated with Nancy’s sorters. Rory, Nancy and Edith will discuss this.

1. **Logos—Phil**

Logos is doing splendidly.Hours will increase from 10-8 on Friday and Saturday effective June 18.

Phil wrote up an excellent report on their sale of valuable books and it is attached at the end of these minutes.

**III. Old Business/Action Items from February**

1. **Logos Tee Shirts/Donor Wall**

These items will be delayed once again.

**V. New Business**

**A. 2021-2022 Board Election Results**

The email election results yielded no surprises and the slate was elected.

Rory Osborne—President

Karen McCluskey—Secretary

Jeff Lee—Vice President Membership

Gary Godefroy—Vice President Book Sales

Kathy Coleman—Treasurer

Jeff moved and Linda seconded that we approve this slate and we did so unanimously.

1. **Succession Plan**

Rory would like the current elected and appointed board Board to give some thought to who might take over their office in the future.

1. **Hank Wyman Memorial**

We are all tremendously saddened at the recent death of Hank Wyman. He was a valued, integral Friend of the Library for many years and served in so, so many roles.

We have received over $500 in donations toward some sort of memorial. One idea is to fund the tee shirts for volunteers, which is a project that was dear to Hank’s heart. Also, we may have a nice plaque or name the Reading Garden area after Hank

**D. Judy Murphy**

We are also saddened to hear of the passing of Judy Murphy, a VERY longtime Friend of the Library.

1. **Other Libraries**

Since other libraries have suspended sales and hence donations, Rory would like to ask Jeff to compose a draft letter to them to solicit donations.

1. **The Enterprise**

We need someone to find someone to contact the Enterprise about our ongoing sales.

1. **Post Meeting of Elected Board**

After the regular meeting ended, the Elected Board met to fill the appointed positions. We have an opening for Special Projects. Otherwise, Edith Vermeij will continue for the Reading Garden, Nancy Holland will handle donations, Linda Bernheim has the website, Net Heberlein represents Menders, Phil Coleman has Logos and Holly Bishop is our link for the Library Advisory Board. Rory will talk to Mabel.

**Hypothetical Sale Dates and Board Meeting Dates for 2021**

Friday Dates for Three Day Sales—

August 6

October 1

December 3

While these are unlikely to happen as usual, they do help with planning for the member benefit cycles. Bookmarks could note “Library Facilities Permitting” and that Friday One Day Sales have resumed.

**Meeting Dates for 2021**

August 12

October 14

December 9

**Action Items for August 12 meeting—**

**Special Projects--Donor Wall and Logos Tee Shirts**

**Membership Dues**

**Puzzle Box**

**The regular meeting adjourned at 2:45 and the elected board went on until 2:50.**

**The next regular Board Meeting will be Thursday, August 12, 2021 at 1. Note the new time. We hope to meet in person!**

**Check out the web site at www.davislibraryfriends.org.**

It really is beautiful and informative and includes a lot of information about Logos.

Submitted by Karen McCluskey

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*Friends’ purpose: To assist the Davis Public Library in efforts to raise funds, plan for expansion of physical facilities, develop the library’s book collection, encourage reading programs for children, and to promote the library as a cultural center for the city of Davis*

**MARKETING OUR MORE VALUABLE**

**DONATED BOOKS**

UPDATE

Last November, you’ll recall I spoke about Logos selling our more valuable books online. We set up some “electronic bookstores,” recruited some folks to look for these pricier books, and then price them, and ship the sold books to the eager customer. We also had our book menders clean and repair these books as necessary to increase their value.

It’s been 6 months of operation under this new program, I thought you’d like to hear what’s been happening:

         Each month since we started we’ve been getting at least several hundred dollars in additional revenue from a new source. For a couple of months, it was over a thousand dollars.

         Two volunteers have become sort of “Area Experts” for particular types of valuable books. They are finding books in our inventory that are worth as much as several hundred dollars each.

         I listed books for domestic sale only, shipping books internationally is a big hassle for what is basically a one-man operation located in one of my guest rooms. However, since we’ve since sold some of our most valuable books to such places as Canada, England, Italy, and Israel to very demanding customers. I’m now expanding our market to the rest of the world.

         Some of our volunteers are donating their own personal inventory of valuable to FOL for listing. Bless them.

         I’m going to expand our selling of valuable books by having a locked display cabinet in the Logos Store. We have several valuable books in the $30 - $80 range that aren’t worth the bother and cost of listing on the Internet. But they will sell at the store if we showcase them as such.

         We have an untapped market of professional book buyers who need to be lured into Logos. Once they see our incredible low-priced inventory, I’m convinced they will buy numerous books from several bookshelves.

**Elected and Appointed Board Members and Library Staff**

**2021-2022**

Phil Coleman, Logos Books

Rory Osborne, President Kathy Coleman, Treasure

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5/24/21